

2023 ANNUAL IMPACT REPORT

Building Homes, Rebuilding Lives

Army SGT Noe Santos Dilone and family FY23 HFOT Home Recipient - Kissimmee, FL

Dear Friends of HFOT,

Lives for our nation's most deserving Veterans.

In fiscal year 2023, we welcomed 23 Veterans into their forever homes, adding Nebraska as the 45th state in which HFOT has built homes. We ended the year with \$38.5M in revenue, up 7.8% over FY22. During this fiscal year, we received over 43,500 donations from individual donors, corporate partners, foundations and fundraisers.

Homes For Our Troops began in 2004 with the building of one specially adapted custom home for a severely injured post-9/11 Soldier in Massachusetts. Twenty years later, HFOT

has completed over 370 homes, advancing our mission of Building Homes and Rebuilding

In this Annual Impact Report, you will see the impact of your commitment to our mission. On page 3, we catch up with Army Chief Warrant Officer 2 Rebecca Mann, who received a specially adapted custom home in the Massachusetts town of Mattapoisett this past year. We also highlight Deb Kehoe and Kathi Skelton, two dedicated fundraisers committed to spreading the word and supporting HFOT's mission. I am humbled and grateful for donors and supporters like Deb, Kathi, and others, who propel our organization further every year.

The loyalty and generosity from supporters around the nation are the reasons we can continue to overcome challenges and maintain the momentum to reach our goal of accommodating the estimated 1,000 or more severely injured post-9/11 Veterans still in need of adapted housing. As we kick off 2024, the year of our 20th anniversary, we are renewed and ready for the work ahead, including completing our 400th home by year's end. We hope you can join us as we celebrate these milestones.

On behalf of HFOT's staff and Board of Directors, thank YOU for being upstanding Patriotic Americans and helping us in our mission of Building Homes and Rebuilding Lives.

Sincerely.

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HFOT has been evaluated as one of America's Top Rated Veterans and Military Charities.

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After two years of higher education pursuing a post-secondary degree, Rebecca Mann switched gears and joined the Army as a radio technician. She found the work meaningful, as well as the camaraderie of being around a "big group of brothers."

Her initial intention of serving a single enlistment morphed into a desire to have a military career, and she retired from the Army after eleven years of service. *"I would have finished twenty years if it wasn't for my injury,"* she says.

In March 2014, during the last month of her second tour in Afghanistan, Chief Warrant Officer 2 Mann was serving with the 1st Combat Aviation Brigade, 1st Infantry Division, when she sustained an injury to her right foot. She endured multiple surgeries over several years until complications led to the amputation of both of her legs.

"The constant surgeries have been incredibly difficult," she admits. "Constantly recovering from surgery, which is painful. Then getting my life back, hitting another speed bump, and having to start all over again."

Rebecca's living conditions presented an additional hurdle that negatively impacted every aspect of her daily life. The painful and dangerous challenge of navigating stairs in her prosthetics often meant she was confined to the main floor of her former multilevel house. "It had stairs going into it—stairs going upstairs; stairs going downstairs. It was on a very unlevel, steep lot. I couldn't walk out back with my dogs because I could not access the yard."

A recipient of a specially adapted custom HFOT home in the spring of 2023, Rebecca calls her new home a "game-changer" for herself and her two pups, Sully, her Labrador Retriever service dog, and Maddie, a nine-year-old Beagle affectionately nicknamed "Beagie". Special adaptations such as automatic doors, accessible walkways around the home, and a single-level layout allow Rebecca to navigate inside and outside the house in her prosthetics or from the comfort of her wheelchair. With the backyard now safely and easily accessible, Rebecca can care for the dogs and focus her time and energy on her interests—which are plentiful.

Captain of the Spaulding Boston Shamrocks and the U.S. Women's National Sled Hockey Team, Rebecca recently won a gold medal in the 2023 Para Ice Hockey Women's World Challenge. She credits the sport with being a positive outlet in difficult times. *"Adaptive sports in general, specifically sled hockey, have been a huge recovery tool for me physically and mentally,"* she says.

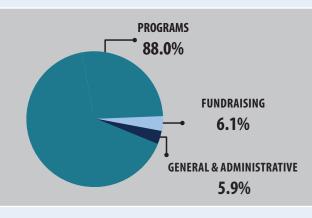
In her former home, Rebecca had difficulty accessing the gym in her basement. In her HFOT single-level home, she converted one of the extra bedrooms to a personal gym. She can now train easily and safely, and rest and recover to meet the physical demands of the many adapted sports she participates in. *"Easier access to my gym allows me to have a more regimented workout schedule, and an accessible kitchen enables me to obtain better nutrition."*

A specially adapted HFOT custom home has alleviated the challenges of basic household tasks, providing Rebecca the time and opportunity to pay it forward. Rebecca is the vice president of a nonprofit organization focused on training therapy, service, and facility dogs. She is dedicated to the mission because of her personal experience. *"Sully has done so much for me that the thought of helping other people the same way — there's nothing greater than that,"* she says.

Rebecca would like to thank HFOT's donors and supporters for restoring her freedom and independence. "Receiving an adapted home from HFOT has enabled me to live safely and be independent even when I have to use my wheelchair," she says. "I hope someday I can change someone else's life like HFOT does for their Veterans." Fiscal Year Ending 9/30/23

REVENUE

Donations & Other Income	\$ 33,967,000
Donated Materials & Services	\$ 4,542,000
Total Revenue	\$38,509,000
EXPENSES	
Programs	\$ 33,777,000
General & Administrative	\$ 2,271,000
Fundraising	\$ 2,338,000
Total Expenses	\$38,386,000
Change in Net Assets	\$ 123,000
End of Year Net Assets	\$20,865,000



REVENUE: FY23 was another strong revenue year for Homes For Our Troops (HFOT), even better than FY22. Over 43,500 individuals, companies, organizations, and foundations contributed to HFOT, with the overall average contribution increasing by nearly 12%, leading to solid year-end results. HFOT received some unexpected significant estate gifts, foundation grants, and great support from our generous Corporate Partners. It is because of the loyalty and commitment of our patriotic and generous donors and fundraisers that HFOT's revenue was well ahead of our projected budget and FY22. HFOT received over \$4.5 million in donated materials, labor, and advertising in FY23, which allowed us to stretch our monetary support and assist additional severely injured post-9/11 Veterans.

EXPENSES: In FY23, Homes For Our Troops battled many of the pandemic's secondary effects, such as higher costs of construction labor and materials, and delays with permitting and supply chains. Despite those challenges, we are incredibly proud that we delivered 23 specially adapted homes to our severely injured Veterans. HFOT also maintained its top-rated charity status by being fiscally responsible with your donations, as we spent 88 percent of our expenses on the mission in FY23. Since 2004, nearly 90 cents of every dollar spent has gone directly to program services for Veterans. We are especially proud of this track record, and our ability to build and donate homes to our nation's most severely injured Veterans, helping them rebuild their lives through the gift of a specially adapted custom home.



"I have moved all over the world and the United States, never really having a place to call home. I could not say 'thank you' enough times to HFOT's donors and supporters."

> Army SGT Juan Arredondo - FY23 HFOT Home Recipient Spring Branch, TX

- FY2023 Accomplishments ----



Key Ceremony Event in Montrose, Colorado for Army 1SG Danny Wallace – FY23 HFOT Home Recipient

23 HOMES TRANSFERRED

26 VETERANS brought into the HFOT family

24 LAND PURCHASES 27 HOMES UNDER CONSTRUCTION 21COMMUNITY KICKOFFS 23 VOLUNTEER DAYS HFOT depends upon the generosity of donors and communities to carry out our critical mission. Your unwavering support continues to have a lasting impact on the lives of our Veterans and their families.

39,315

2,341

1,203

481

INDIVIDUAL Number of Donations from Individuals in FY23

A significant portion of HFOT's annual revenue came from the generosity and kindness of individuals, generating **\$9.7 million** in FY23. The following represents the many ways this support was received. Direct Mail Donations • Employee Workplace Giving Independent Fundraisers • IRA Distributions • Online/Credit Card Monthly Giving • Gifts of Stocks/Securities (transfer) Supporting Team HFOT Runners • Vehicle Donations

CORPORATIONS

Number of Donations from Corporate Supporters in FY23

Corporate donors provided support to HFOT through grants, cash donations, matching gifts, and contributions of goods and services for HFOT's programs for Veterans. In FY23, our corporate supporters and partners contributed **\$13.1 million**.

FOUNDATIONS & DONOR-ADVISED FUNDS Number of Grants received in FY23

Grants from donor-advised funds, as well as private, community, and family foundations provided significant support in covering the land and construction costs of many homes. HFOT received \$8.7 million through grants in FY23.

ORGANIZATIONS Number of Donations from Organizations in FY23

Across the country, Civic and Non-Profit Organizations raised funds to support HFOT, generating **\$1.4 million** in FY23.

210

ESTATES & TRUSTS Number of Donations from Estates & Trusts in FY23

In FY23, HFOT received **\$5.1 million** from being named as the beneficiary of Estates, as well as donations made by Trusts.

OTHER REVENUE \$0.5 million in FY23.

Thank You!

This support was provided by those who believe in Homes For Our Troops' mission. On behalf of our Veterans and the families we serve, THANK YOU for Building Homes and Rebuilding Lives.

Impact Statements from FY23 Veteran Home Recipients



"To each and every one involved from the staff, donors, volunteers, and workers, thank you for all you do for Veterans. It's people like you that make fighting for America worth it even more; with all my heart I say thank you and Godspeed."

Army SSG Timothy Kramer FY23 HFOT home recipient, Minatare, NE



"It means everything to me to have a place where I can build a family and have my independence back."

Army SPC Michael Monthervil FY23 HFOT home recipient, San Antonio, FL



"What you are doing for Veterans and their families speaks volumes of your character and beliefs. How can one truly thank another for such a selfless act of kindness? You will never be forgotten."

Army 1SG Danny Wallace FY23 HFOT home recipient, Montrose, CO

Building Homes, Rebuilding Lives



"Because of you, we are able to live and lead a productive life without constant worry about our injuries or obstacles."

Marine Cpl Daniel Lasko FY23 HFOT home recipient, Wind Gap, PA



"Your donations, no matter what the amount, helped me return to a normal life and to be a better father and husband. The freedom I gained is immense."

Air Force MSgt Christopher Aguilera FY23 HFOT home recipient, Henderson, NV



"Your support is doing amazing things for my fellow wounded countrymen. You are opening up these Veterans' lives and getting them back out and doing what they love."

Marine Sgt Quentin Hamilton FY23 HFOT home recipient, Gainesville, TX

A Look Inside Homes For Our Troops' Specially Adapted Custom Homes For Injured Veterans

Each of our specially adapted custom homes is equipped with over 40 major special adaptations and exceeds ADA compliance standards, providing full accessibility for the Veteran. These adaptations include wider halls and doorways, automatic door openers, roll-under sinks, stove tops, and counters, pull-down shelving, generators, and safe rooms, all designed to help the Veteran live independently. Homes For Our Troops builds three and four-bedroom, two-bath, specially adapted energy-efficient homes of just over 2,800 square feet, the right size home for a Veteran to comfortably raise a family while limiting expenses for utilities and taxes.

Homes For Our Troops has been building homes for injured Veterans since 2004. We strive to continually update our building materials, methods, and practices to ensure our homes are of the highest quality. Here are just some of the features in HFOT fully accessible homes:

- 1. Lower Countertops & Accessible Appliances: Height of oven and cooktop surface enables safe food preparation.
- 2. Roll-Under Access: Wheelchairs fit under countertops, sinks, and cooktops.
- 3. Widened Doorways and Hallways: Enables complete wheelchair access to the entire home.
- 4. **Pull-Down Shelving:** Eliminates need to climb or reach, reducing risk of falling from wheelchair.
- 5. Luxury Vinyl Plank Floors: Carpet-free surfaces enable easier wheelchair use.
- Roll-In Shower: Enables Veteran to transfer from wheelchair to shower bench, reducing risk of slipping on wet floor.
- 7. Automatic Doors: Enable hands-free accessibility when entering or exiting the home.
- 8. Therapy Tub: Provides whirlpool and bubble jet action to support therapy regimens.
- Master Closet/Safe Room: A steel reinforced concrete storm room built to FEMA standards for the Veteran and their family to use during severe weather and natural disasters.











We were proud to honor the following Veterans with a new specially adapted custom home in FY23:

> Marine Cpl Roger Rua Cheshire, CT

Army SGT Joshua Hooker Ramona, CA

Marine Sgt Kaleb Weakley Ramona, CA

Army CPL Blake McMinn Fort Worth, TX

Army SGT Brandon Huff Woodbine, MD

Army SSG Timothy Kramer Minatare, NE

Marine Cpl Daniel Lasko Wind Gap, PA

Army SPC Ignacio Arriaga Avon Park, FL

Army CW2 Rebecca Mann Mattapoisett, MA

Army 1SG Danny Wallace Montrose, CO

Army NG SGT Alex Seguritan, Jr. New Braunfels, TX

> Army SSG Brian Boone Canyon Lake, TX

Army SGT Juan Arredondo Spring Branch, TX

Army SPC Michael Monthervil San Antonio, FL

Army SGT Noe Santos Dilone Kissimmee, FL

Army SPC Blaine Sullivan Las Vegas, NV

Army SSG Juan Amaris West Palm Beach, FL

Army SPC Joshua Craven Asheboro, NC

Air Force MSgt Christopher Aguilera Henderson, NV

Marine Sgt Quentin Hamilton Gainesville, TX

Army SGT Juan Hernandez Mentone, CA

Marine LCpl Erik Galvan Fallbrook, CA

Marine Cpl Raymond Hennagir III Cedar Hill, TX



Jim and Deb Kehoe & Kathi and John Skelton with HFOT Leadership

Deb Kehoe and Kathi Skelton at the 2023 Rosedale Cocktail Reception

Longtime Homes For Our Troops supporters Deb Kehoe and Kathi Skelton didn't set out to be the heart and soul of HFOT fundraising in Florida's Gulf Coast, home to the Rosedale Golf and Country Club. Yet, since 2013, the pair, along with their husbands, have hosted an annual event to raise funds for local HFOT Veteran home recipients, now totaling over \$1 million dollars.

Back in 2012, Deb, originally from Massachusetts, and Kathi, a Missouri native, were enjoying retirement in their sunny Florida community when they attended an event honoring Veterans, one that left the conscientious duo with a nagging feeling that they could be doing more to pay it forward.

Kathi called her son, a Lieutenant Colonel in the Army, to ask if he knew of a worthy military charity. Homes For Our Troops, her son replied, setting in motion the beginning of a profound journey for Deb, Kathi, their husbands, Jim and John, as well as the many Florida-based severely injured post-9/11 Veterans who would receive an HFOT specially adapted custom home from proceeds partially raised by the dynamic foursome.

During the first year of fundraising for HFOT in 2013, Deb and Kathi hosted a dinner at the country club, spreading awareness through the Rosedale Newsletter and using the golf club pro shop to set up a display. They raised \$4,660—and more importantly, they met Army Staff Sergeant Alex Dillmann, who attended the dinner.

In 2011, SSG Dillmann was on his second deployment in Afghanistan when he was injured in an improvised explosive device (IED) blast, resulting in paralysis from the chest down. Proceeds raised at the initial fundraising dinner helped fund the building of SSG Dillmann's specially adapted custom home in Tampa, Florida.

In 2014, Deb and Kathi hosted the inaugural Homes For Our Troops Rosedale Country Club Golf Tournament, more than doubling the amount raised in the previous year. As of 2023, the pair have raised over one million dollars in donations for Homes For Our Troops—and they show no signs of slowing down. In 2024, Deb and Kathi will once again rally support for future home recipient Army Sergeant Rusty Carter, a Tampa Bay area Veteran who will receive the keys to his HFOT home this year.

Dynamic HFOT advocates, Deb and Kathi believe it only takes one conversation to get the ball rolling in generating support and funds. From striking up casual conversations in local coffee shops to taking center stage at HFOT events, the pair are committed to spreading awareness of HFOT's mission to audiences small and large. "Both Kathi and Deb have so much passion for our mission and our Veterans," says HFOT Director of Development Chris Mitchell. "I feel honored to call them both my friends."

Homes For Our Troops is humbled and honored to have the dedication and support of ambassadors like Deb and Kathi, and their dedicated husbands, Jim and John, who continue to be integral in our mission of building and donating homes to our nation's most deserving Veterans.



OUR MISSION: To build and donate specially adapted custom homes nationwide for severely injured post-9/11 Veterans, to enable them to rebuild their lives. Learn more at: **www.hfotusa.org**



HFOT has been evaluated as one of America's Top Rated Veterans and Military Charities.

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