



# 2022 Annual Impact Report

Building Homes, Rebuilding Lives



## Dear Friends of HFOT,

In FY22, together with your support, we welcomed 21 severely injured post-9/11 Veterans into their forever homes, despite the challenges stemming from continued increased costs, delayed permitting, and supply chain issues. In the process, we added homes in Alaska and Maine to bring our total states with HFOT homes to 44. Additionally, you were key to the excellent revenue generation throughout the year. It was only with your patriotic dedication to our mission that these accomplishments were possible. We ended the year with \$35.7 million in revenue, up 15.5 percent over FY21.

Although we face many of the same challenges in FY23, with your commitment, I know we will have another productive year.

In this Annual Impact Report, you will see the difference you are making in the lives of severely injured post-9/11 Veterans. On page 3, you will meet Marine Lance Corporal Bobby McCardle and hear how regaining his freedom and independence in an adapted home has improved not only his life but his family's as well over the past year.

On page 8, we spotlight one of our Operation Lasting Support (OLS) monthly giving members, Natalie Tucker, and she shares why giving to severely injured Veterans is a cause close to her heart. Supporters like you and Natalie help advance our mission of Building Homes and Rebuilding Lives.

Thank you again for another remarkable year. We look forward to advancing our mission with you in the years to come.

Sincerely,



H.T. Landwermer, Jr.,

Brigadier General, USA Retired,  
President & CEO



## FY22 Board of Directors

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LCpl Bobby McCardle cuts the ribbon to his new home with his family.



LCpl Bobby McCardle and his family at their Community Kickoff event.



The McCardle family celebrates their first Christmas in their home in Muskego, Wisconsin.

## The Life Changing Gift

Christmas 2021 is one Marine Lance Corporal Robert “Bobby” McCardle will always remember. Earlier in the year, he and his family received the keys to their specially adapted custom home in Wisconsin. It was the first time since losing his right leg in Iraq in 2007 that he could enjoy a gathering and not have to worry about his mobility while in a wheelchair. *“While celebrating the holiday, I was thinking about what an amazing gift this is for my family. I love special moments like this and making memories with my family.”*

In his previous home, daily tasks were challenging and dangerous, especially showering, since the bathroom was not accessible in his wheelchair. He risked falling in the shower balancing on his remaining damaged leg, and would often become frustrated when his wheelchair could not fit through the doorways and hallways. Additionally, coping with his injuries in non-adapted housing for nearly 15 years took a toll on him physically and emotionally. Bobby’s new HFOT home mitigates these challenges with an open floor plan, wide hallways and doorways, and an accessible bathroom. Living in a barrier-free environment enables Bobby to help his wife, Stephanie, around the home more, and spend quality time with his son Chase and daughter Taylor. *“The peace of mind our home provides enables me to be more present and active with my family,”* he says.

The home is also beneficial for Stephanie. She no longer fears for her husband’s safety when she is at work. *“It is comforting knowing he can move around safely. It gives me reassurance we can overcome any future challenges he may have,”* she says.

Bobby and Stephanie are forever grateful to HFOT’s donors and supporters for providing them with this precious gift. *“Thank you for giving me the ability to have a brighter future,”* Bobby says.

# IRS Form 990 Excerpts

Fiscal Year Ending 9/30/22

## REVENUE

|                              |                     |
|------------------------------|---------------------|
| Donations & Other Income     | \$ 30,307,000       |
| Donated Materials & Services | \$ 5,397,000        |
| <b>Total Revenue</b>         | <b>\$35,704,000</b> |

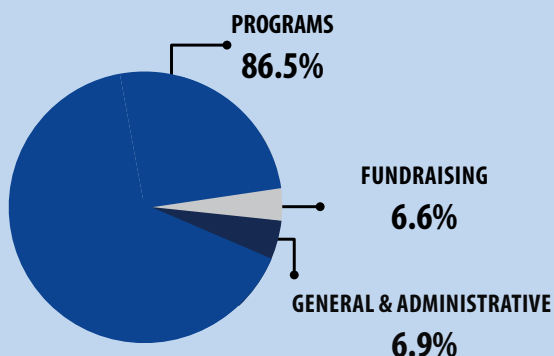
## EXPENSES

|                               |                     |
|-------------------------------|---------------------|
| Programs                      | \$ 28,262,000       |
| General & Administrative      | \$ 2,269,000        |
| Fundraising                   | \$ 2,147,000        |
| <b>Total Expenses</b>         | <b>\$32,678,000</b> |
| Change in Net Assets          | \$ 3,026,000        |
| <b>End of Year Net Assets</b> | <b>\$19,715,000</b> |



*“The home restarts our life, keeps us worry-free, and creates the environment we only dreamed about before.”*

Army SSG Oscar Guerra - FY22 HFOT Home Recipient  
New Braunfels, TX



**REVENUE:** FY22 was a strong revenue year for Homes For Our Troops (HFOT), even better than FY21. During FY22 over 45,000 individuals, companies, organizations, and foundations made monetary contributions to HFOT. With many pandemic restrictions lifted, HFOT’s Independent Fundraising came back strong, exceeding our revenue goal by 47 percent. We also had great support from new foundation grants and our Corporate partners. It is because of the loyalty and commitment of our patriotic and generous donors and fundraisers that HFOT’s revenue was well ahead of our projected budget and FY21. HFOT received nearly \$5.4 million in donated materials, labor, and advertising in FY22, which allowed us to stretch our monetary support further and assist additional severely injured post-9/11 Veterans.

**EXPENSES:** In FY22, Homes For Our Troops overcame many of the secondary effects of the pandemic encountered in FY21, and we are extremely proud that we delivered 21 specially-adapted homes to our severely injured Veterans. Unfortunately, continued and sustained increases in the cost of construction materials, labor, and the cost of land, hampered our ability to build significantly more specially adapted homes. HFOT maintained its top-rated charity status by being fiscally responsible with your donations, and we spent 86.5 percent of our expenses on the mission in FY22. Since 2004, nearly 90 cents of every dollar spent has gone directly to program services for Veterans. We are especially proud of this track record, as well as our ability to build and donate homes to our nation’s most severely injured Veterans, helping them to rebuild their lives through this gift of a specially adapted, custom home.

## FY2022 Accomplishments



FY22 HFOT Home Recipient  
Marine LCpl Kevin Honaker

**21 HOMES TRANSFERRED**

**18 VETERANS** brought into the HFOT family

**25 LAND PURCHASES**

**24 HOMES UNDER CONSTRUCTION**

**21 COMMUNITY KICKOFFS**

**21 VOLUNTEER DAYS**



HFOT depends upon the generosity of donors and communities to carry out its critical mission. Because of your support, last year's impact for our Veterans was amazing!

40,528

#### INDIVIDUALS

##### Number of donations from Individuals in FY22

A significant portion of HFOT's annual revenue came from the generosity and kindness of individuals, generating **\$9.8 million** in FY22.

The following represents the many ways this support was received.

Direct Mail Donations • Employee Workplace Giving  
Independent Fundraisers • IRA Distributions • Online/Credit Card  
Monthly Giving • Gifts of Stocks/Securities (transfer)  
Supporting Team HFOT Runners • Vehicle Donations

2,710

#### CORPORATIONS

##### Number of donations from Corporate Supporters in FY22

Corporate donors provided support to HFOT through grants, cash donations, matching gifts, and contributions of goods and services for HFOT's programs for Veterans. In FY22, our corporate supporters and partners contributed **\$11.1 million**.

1,202

#### FOUNDATIONS & DONOR-ADVISED FUNDS

##### Number of Grants received in FY22

Grants from donor-advised funds, as well as private, community, and family foundations provided significant support in covering the land and construction costs of many homes. HFOT received **\$10.3 million** through grants in FY22.

466

#### ORGANIZATIONS

##### Number of donations from Organizations in FY22

Across the country, Civic and Non-Profit Organizations raised funds to support HFOT, generating **\$1.5 million** in FY22.

273

#### ESTATES & TRUSTS

##### Number of donations from Estates & Trusts in FY22

In FY22, HFOT received **\$2.5 million** by being named as the beneficiary of Estates, as well as donations made by Trusts.

#### OTHER REVENUE

**\$0.5 million** in FY22.

# Thank you!

This amazing support was provided by those who believe in HFOT's mission. On behalf of our Veterans and the families we serve, THANK YOU for *Building Homes and Rebuilding Lives.*

HFOT Veteran Marine Sgt Quentin Hamilton's daughter, Abigail

## Impact Statements from FY22 Veteran Home Recipients



*"This is the first time we've had a place where our injured brother can comfortably have space and freedom to move about. Thank you, Homes For Our Troops, for our family being together on Thanksgiving!"*

Terri Rickett, sister of FY22 HFOT home recipient  
Marine CW03 David Field, California



*"My HFOT home is my own bubble where I can accomplish almost anything! I look forward to returning home at the end of the day and being able to take care of everything with total independence."*

Navy PO1 Ryan Sykes, California  
FY22 HFOT home recipient



*"Being able to have the option to use my wheelchair inside and around my home has been a huge game changer. Watching my three young children playing inside and outside the home, especially when the kids run along the side of the home waving at me when I leave for work, are precious moments I'll always remember."*

Army SGT Justin Callahan, Florida  
FY22 HFOT home recipient



*"Having no barriers has been amazing. I can focus on things that matter to me instead of always looking for obstacles and the mental gymnastics I had to do almost every day. I can feel it when I sleep or when I just try to sit down and relax for the day."*

*To all the people that have contributed, my life has been forever changed for the better and I'm already feeling the positive impact only seven months in. Thank you so much for your support."*

Army Specialist Johnny Nguyen, Texas  
FY22 HFOT home recipient  
HFOT's 50th Texas Home





# How HFOT's specially adapted custom homes empower Veterans

A 2022 survey of HFOT Veteran home recipients demonstrates the lasting impact of our homes on the lives of our nation's most severely injured Veterans and their spouses/caregivers. Here is a look at the different ways our program sets the conditions for our Veterans' and their families' lifelong success.\*

At the conclusion of fiscal year 2022, HFOT had donated 346 specially adapted custom homes nationwide.



**OVER 90%**

of Veterans have regained some/much of their  
**Freedom & Independence**

**95%**

of Veterans have seen a  
**Reduction in Household Stress**

## Education

Obtained/Pursuing a degree or trade certification

BEFORE RECEIVING HFOT HOME      AFTER RECEIVING HFOT HOME

**18%** Veterans **72%**

**19%** Spouse/Caregiver **79%**

## Employment Rate

AFTER RECEIVING HFOT HOME

Veterans      Spouse/Caregiver

**123%** INCREASE      **273%** INCREASE

## Family

Start/grow families, focus on role as parent and spouse

BEFORE RECEIVING HFOT HOME      AFTER RECEIVING HFOT HOME

**56%** Married **78%**

Average America household size is unchanged at 2.6 from 2005-2019 - U.S. Census

HFOT FAMILIES **2.7 to 3.6**

Over **250** Babies have been born to HFOT families since 2010!

## Financial Stability

Education, better jobs for Veterans and spouses/caregivers and no mortgage result in

**60%** INCREASED FAMILY INCOME      **66%** DECREASED FAMILY DEBT      **92%** INCREASED FAMILY SAVINGS

Veterans Paying It Forward

## Community Involvement and Volunteering

BEFORE RECEIVING HFOT HOME      AFTER RECEIVING HFOT HOME

**22%**      **76%**

We were proud to honor the following Veterans with a new specially adapted custom home in FY22:

Navy PO1 Ryan Sykes  
Grass Valley, CA

Army SGT Justin Callahan  
Jupiter, FL

Marine CW03 David Field  
Orangevale, CA

Army SGT Adam Poppenhouse  
Las Vegas, NV

Navy HN Joel Booth  
Morrison, CO

Army SPC Johnny Nguyen  
Spring Branch, TX

Army SSG Oscar Guerra  
New Braunfels, TX

Marine LCpl Kevin Honaker  
Sparta, TN

Army SSG Blake DeLoach  
West Palm Beach, FL

Army SPC Harry Stokes  
Amarillo, TX

Army SSG Michael Montange  
Jupiter, FL

Army SGT Chad Rozanski  
Orlando, FL

Army SSG Randall Young  
Wasilla, AK

Army SPC Jeremy Young  
Denton, NC

Army SGT Preston Kaplan  
League City, TX

Marine Cpl Derrick Sharpe  
Durham, NC

Marine Cpl Yev Shenker  
Queen Creek, AZ

Army SPC Gustavo Zarate  
Moreno Valley, CA

Air National Guard SSgt Kevin Campbell  
Kennebunk, ME

Marine LCpl Bryan Chambers  
Attica, IN

Marine Sgt Mark Smith  
Cochran, GA

\*Results are based on a 2022 survey of Veteran home recipients and their caregivers: response rate was 65%.

## OPERATION LASTING SUPPORT DONOR SPOTLIGHT:

# Natalie Tucker



**OPERATION LASTING SUPPORT**  
Your monthly gift can help with  
*Building Homes and Rebuilding Lives*

OLS Member Natalie Tucker poses with her grandfather's photo on Omaha Beach where he landed during D-Day in World War II.

Natalie Tucker's journey to Homes For Our Troops all started in the 1940s with her grandfather. William W. Tucker served as an Army First Sergeant in the 29th Infantry Division during WWII. He had gone off to war immediately after marrying his wife Helen, and the newlyweds spent two years exchanging love letters back and forth across the Atlantic Ocean. In early summer of 1944, the letters to Helen stopped as William stormed the shores of Omaha Beach on D-Day, June 6. Unlike so many others, William returned from the war and was reunited with his beloved wife.

Two generations later, Natalie Tucker continues to honor her grandfather's service to this country: *"As a business owner in Denver, Colorado, I was looking for a military organization to donate our time and money to. Homes For Our Troops was one of the highest rated military charities on the list."*

Natalie, through her company, Autumn Leaves Video Productions, not only gives monthly to HFOT through Operation Lasting Support (OLS), but also donates video production services to the mission as well. To date, Autumn Leaves has produced promotional videos for the Key Ceremonies for two Veterans who chose to have their HFOT homes built in the Rocky Mountains of Colorado. *"Filming these families' stunned faces as they pull up to their brand new homes to the celebration and fanfare of their escorted motorcade is something everyone should see and participate in one day."*

Though Natalie's grandfather passed away many years before she began her company, she keeps him in mind with every business decision she makes. *"I am constantly asking myself, 'Would this business decision make my grandfather proud?' He is why I donate to Homes For Our Troops."*

*"Look at what my grandparents' generation gave us, look at the freedoms we have today. We wouldn't have what we have today without their sacrifices. How easy is it to give up ONE large coffee and bagel, or ONE night out for drinks just ONCE A MONTH to donate those funds to building homes for our severely injured Veterans? This is such an easy call to make, sign up for Operation Lasting Support today and BE THE CHANGE to make this world a better place for our injured Veterans."*

Collectively, almost 1,900 proud OLS members invested over \$800,000 in Building Homes and Rebuilding Lives in 2022.

To learn more about HFOT's OLS PROGRAM, or to become a member, visit [www.hfotusa.org/ols](http://www.hfotusa.org/ols)



**OUR MISSION:** To build and donate specially adapted custom homes nationwide for severely injured post-9/11 Veterans, to enable them to rebuild their lives. Learn more at: [www.hfotusa.org](http://www.hfotusa.org)



HFOT has been evaluated as one of America's Top Rated Veterans and Military Charities.

